



5

THINGS

TO KNOW ABOUT
ROTH
Conversions





Introduction

Creating retirement income that will let you lead the life you want is usually the focus of retirement planning.

But the taxes you will pay on that income are just as important.

It's not really true anymore that taxes will be lower in retirement. While your expenses will change, many people find that they spend just as much, especially during the younger, more active years of retirement.

If you're drawing high levels of income, you'll also be paying commensurately higher taxes. And there are other implications.

Up to 85% of social security is taxable, and Medicare Part B and Part D are both means tested - they carry a surcharge if your income is over certain levels.¹

If you have a traditional retirement plan, once you hit age 73 you'll have required minimum distributions (RMDs) from your retirement plan start, which means even less control over your income stream.

What's the Solution? Consider a Roth Conversion.

This guide covers 5 things you need to know.



What is a Roth Conversion?

Contributions into Roth accounts are made with post-tax funds. Because taxes are paid upfront, no taxes are due when the funds are withdrawn, and the account can grow tax-free.

Traditional accounts allow you to defer taxes on the funds by contributing with pre-tax dollars. This lowers your taxable income in the years in which you contribute.

When you convert to a Roth account, the taxes on those amounts must be paid. Unlike investing in a Roth account directly, there are no income restrictions on Roth conversions.

With taxes likely to rise in the future, a Roth conversion is a way to lock in today's tax rates.

Once the conversion is complete, the retiree can enjoy tax-free growth of the account, and taxfree withdrawals.

Traditional Retirement Accounts

- Pre-tax contributions
- Tax-deferred growth
- Taxes due upon withdrawal

If you are age 59½ or older and the Roth is at least five years old, withdrawals will be tax-free.²

02

What About RMDs?

Traditional accounts require a minimum amount to be withdrawn every year, beginning at age 73. The minimum is a function of the balance of the account and the age of the account holder, so it usually increases over time. Because you've already paid the taxes, Roth accounts do not have RMDs. This allows you to have control over your income in any given year.

This can help you keep your income low enough to avoid or minimize taxes on your social security benefits and the IRMAA surcharge on the Part B and Part D Medicare premiums.

NUMBERS TO KNOW

59.5

AGE WHEN YOU CAN
BEGIN TAKING PENALTY-
FREE WITHDRAWALS

73

AGE WHEN RMD'S
FOR TRADITIONAL
ACCOUNTS BEGIN

03

Maximizing Income Flexibility

A Roth allows you to structure your investments so high-growth assets that have potentially higher tax consequences can be held in a tax-advantageous account.

And since you don't have to take withdrawals, a Roth can maximize the potential for capital growth.

Considering the Timing

There is a sweet spot for a Roth conversion. After retirement, but before you begin to claim social security, and before RMDs kick-in, your income is likely to be lower and you may be in a lower tax bracket.

Spreading the Roth conversion out over several years in this time frame can lower your total tax liability.

If you can delay social security, you can also get an 8% annual increase over your full retirement benefit for every year you delay, up to age 70.³

If you convert after Medicare begins, you'll need to be careful about how much you convert each year to minimize the IRMAA surcharge

Roth Conversion "Sweet Spot" Milestones



An Estate Planning Tool

Since you've already paid the taxes on a Roth IRA, you are providing your heirs with tax-free funds that don't count against the estate tax exemption.

You must designate a beneficiary, and some non-spouse beneficiaries will have only ten years to withdraw all the assets.



The Key Questions

- 01** | Do you have assets in Traditional 401(k) or IRA accounts?
- 02** | What is your strategy for managing your retirement savings?
- 03** | When is a good time for a Roth conversion?
- 04** | What factors should be considered when deciding if a Roth conversion is right for you?

Have questions about how to create a flexible income stream in your retirement?

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Footnotes

1. Social Security Benefits and Taxes <https://www-origin.ssa.gov/benefits/retirement/planner/taxes.html>
2. IRS Publication 590-B <https://www.irs.gov/pub/irs-pdf/p590b.pdf>
3. Social Security Administration - Delaying Benefits <https://www.ssa.gov/benefits/retirement/planner/delayret.html>

